### LUTHER KING CAPITAL MANAGEMENT LKCM SMID CAP EQUITY COMPOSITE Fourth Quarter, 2023 Update



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Performance **	4th QTR 2023	<u>2023</u>	3 Years Annualized	5 Years <u>Annualized</u>	10 Years <u>Annualized</u>	Inception Annualized*
LKCM SMID Cap Equity Composite gross)	14.72%	26.96%	4.14%	14.44%	8.41%	9.90%
LKCM SMID Cap Equity Composite (net)	14.44%	25.70%	3.10%	13.30%	7.31%	8.73%
Russell 2500 Index	13.35%	17.42%	4.24%	11.67%	8.36%	8.92%

The Russell 2500 Index, a common benchmark for small to mid-sized public companies, increased by 13.4% during Q4 2023. The strong performance belies the underlying volatility of the price action during the quarter. The index fell an additional 8% during the month of October, following the 9% drawdown during the third quarter. At that point, the index was down 28% from its record high in late 2021. Alternatively, the index exploded off this nadir to post a 24% rally to highs posted on December 27<sup>th</sup>. During this yearend rally, market participation broadened, providing some pundits to conclude that we have exited the period of maximum pain and valuation discounts for smaller companies.

As these indexes arrested their precipitous declines from 2022, the outlook for inflation supported a Federal Reserve pivot in 2024. Rises in annual Core Personal Consumption Expenditures (PCE) Price Index decelerated from 4.9% to 3.2% during 2023. Approximately 85% of this deceleration occurred during the second half of the year. Rates on 10-year Treasury notes fell 120bps from mid-October to late December. High yield spreads also compressed to low levels after shedding 33bps in November and December. These spreads now range 130-135bps versus 120-130bps in 2006 – prior to the Great Financial Crisis (GFC). The combination of lower inflation, lower Treasury yields, and lower high yield spreads supported a rotation into more economically sensitive small to mid-cap companies on lower projected discount rates.

Historically, strong market price moves – like the one during the fourth quarter – can be supportive of continued price appreciation. However, the rapid adjustment raises some concern that current price levels may not fully discount persistent risks. Consensus forecasts are Federal Reserve policy rates will be cut sooner and more aggressively than the current central bank's guidance. Geopolitical tension continues to rise. Disrupted supply chains or further strides towards deglobalization could stymie the rapid deceleration of goods' prices. These are important offsets to stickier service prices. Household excess savings, benefited by unprecedented, COVID-related transfer payments, have been whittled down presenting a potentially more vulnerable consumer. Consumer balance sheets remain strong, as Household Debt to Disposable Income remains at 2019 levels near 100% and 35% lower than peaks reached prior to the GFC. While credit card delinquencies have risen and the trend raises some concerns, the level doesn't reflect recessionary stress. Absent reaccelerating inflation or deteriorating employment, the consumer appears to be positioned to weather any minor headwinds.

During 2023, the best performing sectors were Industrials, Consumer Discretionary, and Information Technology, while Utilities, Health Care, and Energy were the worst performing sectors in the benchmark. Most sectors experienced *positive* returns during the year in a volatile environment, and Utilities was the only sector to post negative price returns.

The LKCM SMID Cap Core composite outperformed the benchmark in 4Q23 and for the full year 2023. The composite returned 25.7% net of fees for the year ended December 31, 2023, as compared to the 17.4% for the Russell 2500 Index, the Fund's benchmark. The Fund's performance benefited from sector allocation decisions, particularly being overweight Industrials and underweight the Utilities and Financials sector. An overweight position in the Energy sector was the largest allocation drag to relative performance. Stock selection decisions in the Industrials, Consumer Staples, and Health Care sectors were the largest contributors to positive security selection, which were partially offset by security selection in Consumer Discretionary, Communications Services and Information Technology during 2023. Overall, we are gratified that securities selection had the largest positive effect on relative portfolio performance in 2023. We continue to target companies with solid fundamentals and attractive valuations for long term capital returns.

Our investment strategy is to maximize our internal, research-intensive process and to identify competitively advantaged companies that generate strong financial returns with attractive reinvestment opportunities. We strive to purchase these stocks at attractive prices. We believe this strategy of investing in high quality companies with compelling strategies to increase their value will continue to be beneficial for our shareholders. Our goal is to generate superior returns through market cycles relative to our benchmark by consistently executing on our investment strategy and minimizing the risk (volatility) of the portfolio in pursuit of long-term, capital appreciation.

<sup>\* 4/1/05 - 12/31/23</sup> 

<sup>\*\*</sup> This presentation is supplemental to the attached GIPS Report. Past performance is not indicative of future results.

#### LKCM SMID CAP EQUITY COMPOSITE

**December 31, 2023** 

LEAD MANAGER: DANIEL C. DOWNES, CFA, CPA
CO-MANAGERS: J. LUTHER KING, JR., CFA
MASON D. KING, CFA

**INCEPTION:** April 1, 2005

INVESTMENT STRATEGY: Provide superior performance with lower volatility relative to our benchmark with a focus

on achieving long term capital appreciation through long-term investment in competitively-

advantaged small-cap and mid-cap companies.

**CONTACT:** Daniel C. Downes, CFA, CPA

**Luther King Capital Management** 

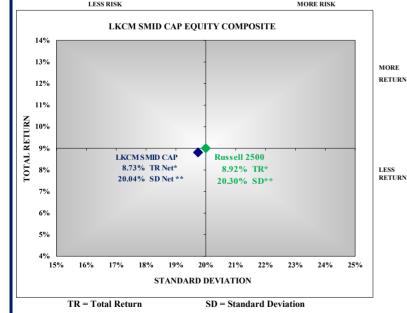
(817) 332-3235 ddownes@lkcm.com

TEN LARGEST HOLDINGS 12/31/2023					
BROADRIDGE FINL SOLUTIONS INC	3.0 %				
AXON ENTERPRISE INC	2.8 %				
BUILDERS FIRSTSOURCE INC	2.5 %				
Q2 HOLDINGS INC	2.4 %				
KADANT INC.	2.4 %				
RELIANCE STEEL & ALUMINUM CO	2.3 %				
FLEETCOR TECHNOLOGIES INC	2.3 %				
CSW INDUSTRIALS	2.2 %				
COLLIERS INTERNATIONAL GROUP	2.2 %				
WATSCO INC	<u>2.1</u> %				
	24.2 %				
*The largest ten holdings are at 12/31/23 and may not refle	ect current holdings.				

PORTFOLIO RE	SULTS
(Benchmark - Russell (Since Inceptio	,
	Net
ALPHA	0.45%
BETA	0.93
$\mathbb{R}^2$	89%
UP CAPTURE	93%
DOWN CAPTURE	93%

PORTFOLIO CHARACTERISTICS				
RETURN ON EQUITY (Median)	20%			
LONG TERM DEBT TO TOTAL CAPITAL	27%			
P/E FWD 4 Quarters (ex Neg-earnings)	13 x			
WTD AVG. MARKET CAPITALIZATION TOTAL SMID CAP EQUITY COMPOSITE ASSETS	\$9,357 Million \$61 Million			
#HOLDINGS	60			
PORTFOLIO TURNOVER*	34%			
ACTIVE SHARE	95%			

<sup>\*</sup>Turnover rate is based on a representative portfoio for a rolling one year period ending 12/31/23





<sup>\*\*</sup>Standard deviation and performance characteristics reporting period (4/01/05 to 12/31/23)

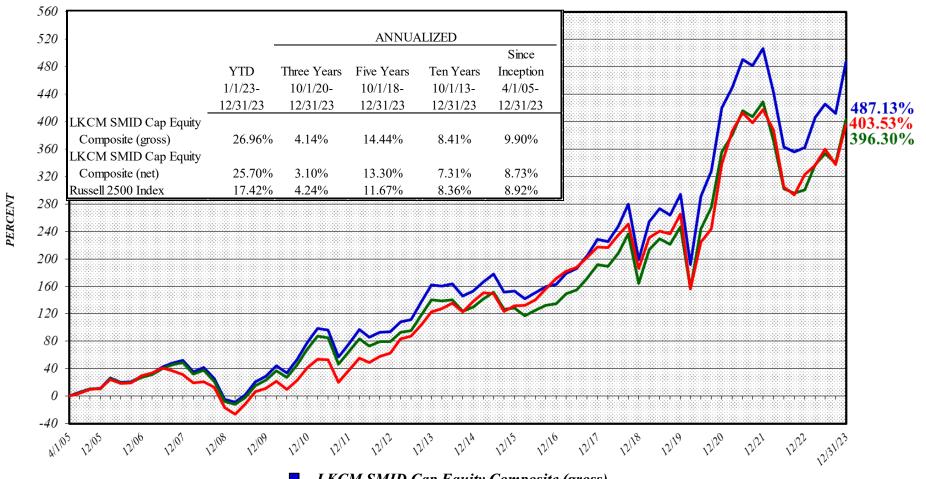
ATTRIBUTION (4Q 2023) Avg. Avg. Portfolio Portfolio Benchmark Benchmark Weight Contribution Weight Contribution INDUSTRIALS 2.71% 30.5% 4.46% 19.85% FINANCIALS 16.43% 2.98% 14.3% 1.91% INFORMATION TECHNOLOGY 9.9% 1.96% 12.62% 1.60% CONSUMER DISCRETIONARY 2.09% 2.73% 12.62% 8.8% HEALTH CARE 8.7% 1.14% 11.66% 1.54% REAL ESTATE 6.2% 0.91% 7.15% 1.18% MATERIALS 5.4% 1.01% 0.74% 5.52% ENERGY 7.7% -0.23% 5.51% -0.38% CONSUMER STAPLES 3.2% 0.69% 3.31% 0.26% UTILITIES 0.29% 0.0% 0.00% 2.71% COMMUNICATION SERVICES 0.33% 1.5% 2.62% 0.06% CASH & EQUIVALENTS 3.9% 0.00% 0.00% TOTAL PORTFOLIO 100.0% 100.0%

Source: LSEG Data and Analytics. Performance results calculated by Refinitiv may differ significantly from those calculated by LKCM due to differences in methodology for transaction pricing and accounting for capital transactions.

This presentation is supplemental to the attached GIPS Report. Past performance is not indicative of future results. Sources: LKCM Smid Cap Equity Composite, Zephyr Informa Financial Intelligence and LSEG Data and Analytics.

# LKCM SMID Cap Equity Composite

Cumulative Returns Since Inception (4/1/05 – 12/31/23)



- LKCM SMID Cap Equity Composite (gross)
- LKCM SMID Cap Equity Composite (net)
- Russell 2500 Index

The performance results should be reviewed along with the attached Luther King Capital Management SMID Cap Equity Composite GIPS Report. Past performance is not indicative of future results.



#### LUTHER KING CAPITAL MANAGEMENT SMID CAP EQUITY COMPOSITE GIPS REPORT AS OF DECEMBER 31, 2023

			SMID Cap Eq Comp		3-Year Annualized Gross Standard Deviation			SMID Cap Eq	Total
	Total Return		Russell	Annual		Russell	Number	Composite	Firm
	Gross	Net	2500	Standard	SMID Cap	2500	of	Assets	Assets
Year	of Fees	of Fees	Index	Deviation	Eq Comp	Index	Accounts	(millions)	(billions)
2023	26.96 %	25.70 %	17.42 %	0.8 %	19.78 %	20.15 %	21	74	26.3
2022	-23.71	-24.47	-18.37	1.2	24.52	25.16	21	54	23.6
2021	16.60	15.44	18.18	0.8	22.47	22.48	6	48	27.0
2020	32.03	30.71	19.99	1.2	24.44	24.21	6	45	21.6
2019	31.64	30.34	27.77	0.7	15.93	14.58	5	33	18.2
2018	-8.89	-9.80	-10.00	0.1	14.48	14.10	5	28	14.5
2017	24.92	23.68	16.81	0.7	11.82	12.13	6	40	15.3
2016	3.81	2.78	17.59	1.2	13.24	13.67	9	66	13.1
2015	0.10	-0.89	-2.90	0.8	13.13	12.42	16	453	13.1
2014	-3.41	-4.56	7.07	0.3	12.04	11.67	23	557	15.0

	Annualized Returns			
	Total R	Russell		
	Gross	Net	2500	
	of Fees	of Fees	Index	
1 year ending 12/31/23	26.96 %	25.70 %	17.42 %	
5 years ending 12/31/23	14.44	13.30	11.67	
10 years ending 12/31/23	8.41	7.31	8.36	

- 1) Compliance Statement, Verification, and Trademark Information: Luther King Capital Management (LKCM) is an independent registered investment adviser under the Investment Advisers Act of 1940 and is defined as an independent investment management firm. Luther King Capital Management (LKCM) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. LKCM has been independently verified for the periods January 1, 1992 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The SMID Cap Equity Composite has been examined for the periods April 1, 2005 to December 31, 2022. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- 2) Composite Description, Benchmark(s), and Risk: April 1, 2005 is the effective creation date of the SMID Cap Equity Composite and April 1, 2005 is the inception date of the SMID Cap Equity Composite. The SMID Cap Equity Composite contains all fully discretionary taxable and non-taxable, fee-paying small to mid-cap equity accounts under management, including applicable registered investment companies for which LKCM serves as investment adviser or subadviser. Our small-mid cap strategy seeks to achieve long-term capital appreciation and investment returns that exceed the applicable benchmark while attempting to manage portfolio risk and volatility. Our small-mid cap strategy seeks to achieve its investment objective through fundamental analysis of individual companies and seeks high quality companies based on various criteria, such as profitability levels, balance sheet quality, competitive advantages, market share positions, ability to generate excess cash flows, meaningful management ownership stakes, reinvestment opportunities, and relative valuation. The strategy typically purchases securities of companies with market capitalizations between \$2 billion and \$20 billion at the initial time of purchase. For comparison purposes, the composite is measured against the Russell 2500 Index, which is a market capitalization weighted index that measures the performance of the 2500 smallest companies in the Russell 3000 Index. It includes only common stocks incorporated in the U.S. and its territories. Material risks related to the investment strategy include, without limitation, those associated with cybersecurity, equity securities, foreign securities, general market and economic conditions and factors, inflation, investment selection, liquidity, investment management, mid cap companies, sector weightings, and small cap companies. For detail on each risk, please see our Form ADV, Part 2A.



## LKCM SMID CAP EQUITY COMPOSITE GIPS REPORT AS OF DECEMBER 31, 2023

- 3) Dispersion and Fees: The gross annual standard deviation presented is an asset-weighted calculation of performance dispersion for accounts in the composite for the entire year. In accordance with the SEC Marketing Rule that went into effect November 4, 2022, net of fee returns are calculated by reducing the gross returns by the maximum fee charged to any account in the composite for the respective period. The percent of composite assets that paid zero commissions was 20.41% as of 12/31/23. The SMID Cap Equity Composite included portfolio(s) that pay a bundled fee, which includes all charges for trading costs, portfolio management, custody, and other administrative fees. The year-end percent of composite assets is as follows: 2008, 7.85%; 2009, 8.20%; 2010, 7.26%; 2011, 5.60%; 2012, 2.39%; 2013, 2.42%; 2014, 2.25%. Gross returns for bundled fee portfolio(s) are presented as supplemental information as they do not reflect the deduction of any trading costs, fees, or expenses. Net returns for bundled fee portfolio(s) reflect the deduction of all charges for trading costs, portfolio management, custody, and other administrative fees. The current management fee schedule for this composite is as follows: 1.00% on the first \$5,000,000; 0.75% on the next \$5,000,000; 0.50% over \$10,000,000; minimum annual fee \$30,000. Management fees for registered investment companies for which LKCM serves as adviser or subadviser are calculated and paid quarterly in arrears, at annualized rates up to 0.75% of such fund's average daily net assets. The Small-Mid Cap Equity Fund included in this composite has a current management fee schedule of 0.75% and a net expense ratio of 1.00%. In some instances, LKCM voluntarily waives these fees and/or reimburses the applicable fund in order to maintain a designated expense ratio. LKCM may adjust or otherwise negotiate management fees in its discretion and, therefore, clients may have a different fee schedule. For a complete list of our management fees, please see our Form ADV, Part 2A.
- 4) Additional Information and Availability of Information: Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Effective January 2022, the portfolios in this composite stay at or over 75% invested in stocks. From 2010-2021, the portfolios in this composite stayed at or over 80% invested in stocks. Effective January 1, 2005, new accounts are added quarterly when the account is at least 75% invested and fully representative of investment style. Prior to January 1, 2005, accounts were added soon after inception on a quarterly basis and/or when considered fully representative of investment style. A list of all composite and limited distribution pooled fund descriptions and/or a list of broad distribution pooled funds is available upon request. Results are presented before taxes, both gross of management fees (which is net of commissions and other transaction costs) and net of model management fees, and includes the reinvestment of all income. The U.S. dollar is the currency used to express performance. Past performance is not indicative of future results.



#### LUTHER KING CAPITAL MANAGEMENT SMID CAP EQUITY COMPOSITE PERFORMANCE RESULTS\* APRIL 1, 2005 – DECEMBER 31, 2023

	<b>Total Return</b>				Russell	
_	Gross of Fees	Net of Fees	Equities Only	Cash Only	2000 Index	
Annualized Returns En	ding 12/31/23					
1 Year	26.96 %	25.70 %	28.19 %	26.91 %	17.42 %	
2 Years	(1.58)	(2.56)	(2.02)	(2.99)	(2.10)	
3 Years	4.14	3.10	4.05	3.02	4.24	
4 Years	10.50	9.40	10.76	9.66	7.98	
5 Years	14.44	13.30	15.02	13.88	11.67	
6 Years	10.17	9.08	10.54	9.44	7.73	
7 Years	12.17	11.05	12.69	11.57	8.98	
8 Years	11.09	9.98	11.72	10.61	10.02	
9 Years	9.81	8.72	10.41	9.32	8.50	
10 Years	8.41	7.31	8.94	7.83	8.36	
11 Years	10.61	9.47	11.20	10.05	10.68	
12 Years	10.54	9.38	11.11	9.95	11.26	
13 Years	9.61	8.45	10.18	9.02	10.14	
14 Years	11.41	10.23	12.12	10.92	11.25	
15 Years	12.88	11.67	13.70	12.48	12.66	
16 Years	8.81	7.63	9.17	7.99	8.66	
17 Years	9.34	8.16	9.69	8.51	8.22	
18 Years	9.69	8.52	10.04	8.86	8.64	
18 3/4 Years	9.90	8.73	10.18	9.01	8.92	



<sup>\*</sup>The results shown above should be reviewed along with LKCM SMID Cap Equity Composite GIPS Report. If you have not received a copy of the GIPS Report, please contact Luther King Capital Management for a copy. Equity returns are supplemental information to this composite. In accordance with the SEC Marketing Rule that went into effect November 4, 2022, April 1, 2005–December 31, 2022, net of fee returns are calculated by reducing the gross returns by the maximum fee charged to any account in the composite for the respective period. Past performance is not indicative of future results.

#### **GLOSSARY OF TERMS**

**Alpha** represents the excess return of the composite over the expected market return.

**Beta** measures the risk or volatility of the composite relative to the market as a whole.

 $\mathbf{R}^2$  measures the correlation of composite returns to the benchmark.

Up Capture measures the percentage of benchmark performance captured by the composite during up quarters.

**Down Capture** measures the percentage of benchmark performance captured by the composite during down quarters.

**Growth** investing is an investment style and investment strategy that is focused on the growth of an investor's capital. Those who follow the growth investing style - growth investors - typically invest in growth stocks or companies whose earnings are expected to grow at an above-average rate compared to its industry or the overall market.

**Value** investing is an investment strategy where stocks are selected that trade for less than their intrinsic values. Value investors actively seek stocks they believe the market has undervalued. Investors who use this strategy believe the market overreacts to good and bad news, resulting in stock price movements that do not correspond with a company's long-term fundamentals, giving an opportunity to profit when the price is deflated.