# LUTHER KING CAPITAL MANAGEMENT LKCM SMID CAP EQUITY COMPOSITE Third Quarter, 2022 Update



Performance **	3 <sup>nd</sup> QTR <u>2022</u>	YTD 2022	One <u>Year</u>	3 Years <u>Annualized</u>	5 Years <u>Annualized</u>	10 Years <u>Annualized</u>	Since Inception <u>Annualized*</u>
LKCM SMID Cap Equity Composite gross)	(1.59%)	(24.82%)	(21.56%)	7.80%	8.38%	8.96%	9.06%
LKCM SMID Cap Equity Composite (net)	(1.74%)	(25.14%)	(22.01%)	7.22%	7.82%	8.23%	8.18%
Russell 2500 Index	(2.82%)	(24.01%)	(21.11%)	5.36%	5.45%	9.58%	8.14%

The Russell 2500 Index, a common benchmark for small to mid-sized companies, declined 2.8% in 3Q22. The small to mid-capitalization market continued to exhibit increased volatility throughout the quarter, as a bear market rally faded into quarter end. The index increased 17% during the first half of the quarter, before giving all gains back during the second half and, ultimately, ending the quarter at lower levels. Inflation remains more persistent than many economists forecasted, as services and shelter overcompensated for lower inflation for goods as disruption in supply chains eased. The Core CPI, excluding food and energy, accelerated during the quarter, hitting new highs in the September reading. This persistence of inflation brought the Federal Reserve's commitment to rein in inflation back to the fore, as 10-year Treasuries hit 3.95% highs in last few days in the quarter – up from 2.57% lows in early August. The economy continues to support a tight labor market and elevated capacity utilization. While recent job openings have slowed from record levels, job openings to unemployed workers runs at 1.75x, which is down slightly but still 40% above the prepandemic peak. Real disposable income continues to decline, despite large increases in wages, and inventories increased, which should continue to lead to lower pricing power for goods and lower headline inflation. Services and shelter will remain stickier and lag the economic slowdown required to rebalance supply-demand in the domestic market. House prices, which had been promoted by negative real rates, started to exhibit weakness in September as housing affordability indexes plummeted to the lowest levels in nearly 40-years. All eyes remain on the ability of the Fed to orchestrate an economic slowdown in order to reduce pressure on labor and capacity such that neither a "hard" economic landing nor structural inflation result. Currently, economic uncertainty remains, and high levels of market volatility will likely persist over the next quarter.

During 3Q22, the two best performing sectors were Energy and Healthcare, while Real Estate and Communication Services were the worst performing sectors. Excluding Energy and Healthcare, all sectors experienced negative returns during the quarter. Energy continued to be the only positive sector over the first three quarters, increasing 32%. Consumer Discretionary, Communication Services, and Information Technology were the worst performing sectors through three quarters, with each *decreasing* by more than 30%. During the quarter, Growth securities outperformed Value securities by 5%. On a YTD basis through three quarters, Growth still lags Value by 10%.

The LKCM SMID Cap Equity Composite outperformed the benchmark in 3Q22. During the quarter, both our stock selection and sector allocation were positive contributors to performance. The top positive contributors were stock selection in the Financials, Industrials, and Consumer Discretionary sectors. An underweight position in Utilities and an overweight position in the Energy sector also contributed favorably. Our biggest detractors were stock selection in the Healthcare and Real Estate sectors and an overweight allocation to Communication Services.

Our investment strategy is to maximize our internal, research-intensive process and to identify competitively advantaged companies that generate strong financial returns with attractive reinvestment opportunities. We strive to purchase these stocks at attractive prices. We believe this strategy of investing in high quality companies with compelling strategies to increase their value will continue to be beneficial for our shareholders. Our goal is to generate superior returns over time relative to our benchmark by consistently executing our investment strategy and minimizing the risk (volatility) of the portfolio with a focus on achieving long term capital appreciation.

\* 4/1/05 - 9/30/22

<sup>\*\*</sup> This presentation is supplemental to the attached GIPS Report. Past performance is not indicative of future results.

### LKCM SMID CAP EQUITY COMPOSITE **September 30, 2022**

LEAD MANAGER:	DANIEL C. DOWNES, CFA, CPA
<b>CO-MANAGERS:</b>	J. LUTHER KING, JR., CFA
	MASON D. KING, CFA

**INCEPTION:** April 1, 2005

#### **INVESTMENT STRATEGY:**

Provide superior performance with lower volatility relative to our benchmark with a focus on achieving long term capital appreciation through long-term investment in competitivelyadvantaged small-cap and mid-cap companies.

**CONTACT:** 

% % % % % % % % % % %

Daniel C. Downes, CFA, CPA Luther King Capital Management (817) 332-3235 ddownes@lkcm.com

### TEN LARGEST HOLDINGS 09/30/22 \*

LPL FINANCIAL HOLDINGS INC	3.9
PALOMAR HOLDINGS INC	2.9
PAYLOCITY HOLDING	2.6
CULLEN FROST BANKERS INC	2.6
WILLSCOT MOBILE MINI HOLDINGS COR	2.6
DRIVEN BRANDS HOLDINGS INC	2.5
BROADRIDGE FINL SOLUTIONS INC	2.5
WATSCO INC	2.4
POOL CORPORATION	2.4
HF SINCLAIR CORPORATION	2.4
	26.6

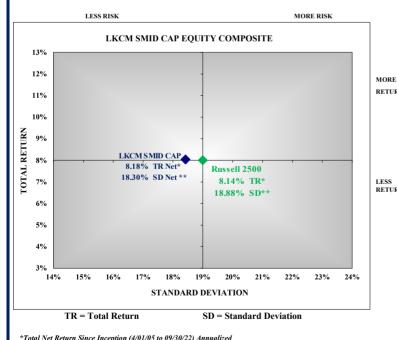
(Benchmark - Ru	,
(Since Ince	ption)
	Net
ALPHA	0.65%
BETA	0.92
$\mathbf{R}^2$	91%
	040/
UP CAPTURE	94%
DOWN CAPTURE	93%

### **PORTFOLIO CHARACTERISTICS**

RETURN ON EQUITY (Median)	14.6%
LONG TERM DEBT TO TOTAL CAPITAL	37%
P/E FWD 4 Quarters (ex Neg-earnings)	15 x
WTD AVG. MARKET CAPITALIZATION	\$7,855 Million
TOTAL SMID CAP EQUITY COMPOSITE ASSETS	\$45 Million
#HOLDINGS	55
PORTFOLIO TURNOVER*	51%
ACTIVE SHARE	95%

Turnover rate is based on a representative portfoio for a rolling one year perio

\*The largest ten holdings are at 09/30/22 and may not reflect current holdings.



### ATTRIBUTION (3Q 2022)

ending 09/30/222

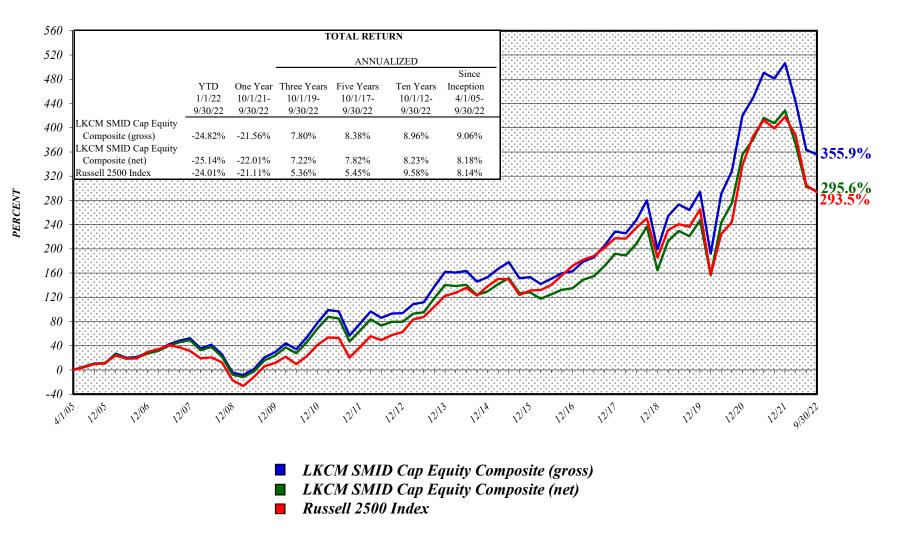
2		Avg. Portfolio Weight	Portfolio Contribution	Avg. Benchmark Weight	Benchmark Contribution
RN					
I	INDUSTRIALS	18.4%	0.94%	17.20%	-0.13%
I	FINANCIALS	13.0%	1.33%	15.95%	-0.38%
I	INFORMATION TECHNOLOGY	14.3%	-0.55%	14.43%	-0.25%
I	HEALTH CARE	9.3%	-1.91%	13.29%	0.09%
C	CONSUMER DISCRETIONARY	9.4%	0.76%	11.33%	-0.46%
IN I	REAL ESTATE	6.5%	-1.08%	8.45%	-0.82%
ľ	MATERIALS	6.1%	-0.29%	5.50%	-0.38%
I	ENERGY	6.8%	0.13%	4.72%	0.22%
C	CONSUMER STAPLES	3.6%	-0.08%	3.26%	-0.18%
ι	UTILITIES	0.0%	0.00%	3.13%	-0.28%
C	COMMUNICATION SERVICES	4.0%	-0.61%	2.74%	-0.25%
C	CASH & EQUIVALENTS	8.7%	0.06%	0.00%	0.00%
1	FOTAL PORTFOLIO	100.0%	-1.3%	100.0%	-2.8%

Source: Thomson Reuters (Refinitiv). Performance results calculated by Refinitiv may differ significantly from those calculated by LKCM due to differences in methodology for transaction pricing and accounting for capital transactions.

\*Standard deviation and performance characteristics reporting period (4/01/05 to 09/30/22)

This presentation is supplemental to the attached GIPS Report. Past performance is not indicative of future results. Sources: LKCM Smid Cap Equity Composite, Zephyr Informa Financial Intelligence. Thomson Reuters (Refinitiv)

# **LKCM SMID Cap Equity Composite** Cumulative Returns Since Inception (4/1/05 – 9/30/22)



The performance results should be reviewed along with the attached Luther King Capital Management SMID Cap Equity Composite GIPS Report. Past performance is not indicative of future results.



9/30/22

# LUTHER KING CAPITAL MANAGEMENT SMID CAP EQUITY COMPOSITE GIPS REPORT AS OF SEPTEMBER 30, 2022

					SMID Cap Eq Comp	3-Year Annualized Gross Standard Deviation		_	SMID Cap Eq	Total
		Total I	Return	Russell	Annual		Russell	Number	Composite	Firm
		Gross	Net	2500	Standard	SMID Cap	2500	of	Assets	Assets
Year		of Fees	of Fees	Index	Deviation	Eq Com p	Index	Accounts	(millions)	(billions)
2022	(1/1 - 9/30)	-24.82 %	-25.14 %	-24.01 %	NA %	NA %	NA %	18	45	22.1
2021		16.60	15.93	18.18	0.8	22.47	22.48	6	48	27.0
2020		32.03	31.37	19.99	1.2	24.44	24.21	6	45	21.6
2019		31.64	31.03	27.77	0.7	15.93	14.58	5	33	18.2
2018		-8.89	-9.33	-10.00	0.1	14.48	14.10	5	28	14.5
2017		24.92	24.29	16.81	0.7	11.82	12.13	6	40	15.3
2016		3.81	2.97	17.59	1.2	13.24	13.67	9	66	13.1
2015		0.10	-0.68	-2.90	0.8	13.13	12.42	16	453	13.1
2014		-3.41	-4.40	7.07	0.3	12.04	11.67	23	557	15.0
2013		35.15	33.88	36.80	0.3	15.87	15.63	29	704	14.7
2012		9.77	8.68	17.88	0.5	19.47	18.97	24	511	11.4

	Annı Total R	ialized Ret eturn	turns Russell	
	Gross of Fees	Gross Net		
1 year ending 09/30/22	-21.56 %	-22.01 %	-21.11 %	
5 years ending 09/30/22	8.38	7.82	5.45	
10 years ending 09/30/22	8.96	8.23	9.58	

- 1) <u>Compliance Statement, Verification, and Trademark Information</u>: Luther King Capital Management (LKCM) claims compliance with the Global Investment Performance Standards (GIPS<sup>®</sup>) and has prepared and presented this report in compliance with the GIPS<sup>®</sup> standards. LKCM has been independently verified for the periods January 1, 1992 through December 31, 2021. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The SMID Cap Equity Composite has been examined for the periods April 1, 2005 to December 31, 2021. The verification and performance examination reports are available upon request. GIPS<sup>®</sup> is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- 2) Composite Description, Benchmark(s), and Risk: April 1, 2005 is the effective creation date of the SMID Cap Equity Composite and April 1, 2005 is the inception date of the SMID Cap Equity Composite. The SMID Cap Equity Composite contains all fully discretionary taxable and non-taxable, fee-paying small to mid-cap equity accounts under management, including applicable registered investment companies for which LKCM serves as investment adviser or subadviser. Our small-mid cap strategy seeks to achieve long-term capital appreciation and investment returns that exceed the applicable benchmark while attempting to manage portfolio risk and volatility. Our small-mid cap strategy seeks to achieve its investment objective through fundamental analysis of individual companies and seeks high quality companies based on various criteria, such as profitability levels, balance sheet quality, competitive advantages, market share positions, ability to generate excess cash flows, meaningful management ownership stakes, reinvestment opportunities, and relative valuation. The strategy typically purchases securities of companies with market capitalizations between \$2 billion and \$20 billion at the initial time of purchase. For comparison purposes, the composite is measured against the Russell 2500 Index, which is a market capitalization weighted index that measures the performance of the 2500 smallest companies in the Russell 3000 Index. It includes only common stocks incorporated in the U.S. and its territories. Material risks related to the investment strategy include, without limitation, those associated with cybersecurity, equity securities, foreign securities, general market and economic conditions and factors, inflation, investment selection, liquidity, investment management, mid cap companies, sector weightings, and small cap companies. For detail on each risk, please see our Form ADV, Part 2A.



# LKCM SMID CAP EQUITY COMPOSITE GIPS REPORT AS OF SEPTEMBER 30, 2022

- 1) Dispersion and Fees: The gross annual standard deviation presented is an asset-weighted calculation of performance dispersion for accounts in the composite for the entire year. The SMID Cap Equity Composite included portfolio(s) that pay a bundled fee, which includes all charges for trading costs, portfolio management, custody, and other administrative fees. The year-end percent of composite assets is as follows: 2008, 7.85%; 2009, 8.20%; 2010, 7.26%; 2011, 5.60%; 2012, 2.39%; 2013, 2.42%; 2014, 2.25%. Gross returns for bundled fee portfolio(s) are presented as supplemental information as they do not reflect the deduction of any trading costs, fees, or expenses. Net returns for bundled fee portfolio(s) reflect the deduction of all charges for trading costs, portfolio management, custody, and other administrative fees. The current management fee schedule for this composite is as follows: 1% on the first \$5,000,000; .75 of 1% on the next \$5,000,000; .50 of 1% above \$10,000,000; minimum annual fee \$30,000. Management fees for registered investment companies for which LKCM serves as adviser or subadviser are calculated and paid quarterly in arrears, at annualized rates up to 0.75% of such fund's average daily net assets. The Small-Mid Cap Equity Fund included in this composite has a current management fee schedule of 0.75% and a net expense ratio of 1.00%. In some instances, LKCM voluntarily waives these fees and/or reimburses the applicable fund in order to maintain a designated expense ratio. LKCM may adjust or otherwise negotiate management fees in its discretion and, therefore, clients may have a different fee schedule. For a complete list of our management fees, please see our Form ADV, Part 2A.
- 1) Additional Information and Availability of Information: Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Effective January 2010, the portfolios in this composite stay at or over 80% invested in stocks at all times. Effective January 1, 2005, new accounts are added quarterly when the account is at least 75% invested and fully representative of investment style. Prior to January 1, 2005, accounts were added soon after inception on a quarterly basis and/or when considered fully representative of investment style. A list of all composite and limited distribution pooled fund descriptions and/or a list of broad distribution pooled funds is available upon request. Results are presented before taxes, both gross of management fees (which is net of commissions and other transaction costs) and net of actual management fees, and includes the reinvestment of all income. The U.S. dollar is the currency used to express performance. Past performance is not indicative of future results.



## LUTHER KING CAPITAL MANAGEMENT SMID CAP EQUITY COMPOSITE PERFORMANCE RESULTS\* April 1, 2005 – September 30, 2022

	Total	<b>Total Return</b>			Russell
	Gross of Fees	Net of Fees	Equities Only	Cash Only	2000 Index
Annualized Retu	rns Ending 09/30/22				
1 Year	(21.56) %	(22.01) %	(23.34) %	0.45 %	(21.11) %
2 Years	3.25	2.67	2.79	0.26	6.97
3 Years	7.80	7.22	7.72	0.48	5.36
4 Years	4.66	4.11	4.56	0.82	2.93
5 Years	8.38	7.82	8.58	0.74	5.45
6 Years	9.84	9.26	10.17	0.62	7.42
7 Years	8.88	8.26	9.38	0.53	8.39
8 Years	8.03	7.38	8.53	0.47	7.36
9 Years	7.49	6.80	7.93	0.42	7.53
10 Yea	rs 8.96	8.23	9.46	0.38	9.58
11 Year	rs 10.19	9.42	10.71	0.35	11.36
12 Year	rs 9.46	8.66	10.03	0.32	10.16
13 Year	rs 10.75	9.91	11.41	0.30	10.60
14 Year	rs 9.65	8.78	10.22	0.31	9.35
15 Yea	rs 7.77	6.88	8.05	0.50	7.27
16 Year	rs 8.62	7.74	8.89	0.77	7.75
17 Year	rs 8.68	7.80	8.94	0.97	7.81
17 1/2 <b>`</b>	Years 9.06	8.18	9.26	1.02	8.14

• The results shown above should be reviewed along with LKCM SMID Cap Equity Composite GIPS Report. If you have not received a copy of the GIPS Report, please contact Luther King Capital Management for a copy. Segment returns, equities only and cash only, are supplemental information to this composite. Past performance is not indicative of future results.



# **GLOSSARY OF TERMS**

Alpha represents the excess return of the composite over the expected market return.

Beta measures the risk or volatility of the composite relative to the market as a whole.

 $\mathbf{R}^2$  measures the correlation of composite returns to the benchmark.

Up Capture measures the percentage of benchmark performance captured by the composite during up quarters.

Down Capture measures the percentage of benchmark performance captured by the composite during down quarters.

**Growth** investing is an investment style and investment strategy that is focused on the growth of an investor's capital. Those who follow the growth investing style - growth investors - typically invest in growth stocks or companies whose earnings are expected to grow at an above-average rate compared to its industry or the overall market.

**Value** investing is an investment strategy where stocks are selected that trade for less than their intrinsic values. Value investors actively seek stocks they believe the market has undervalued. Investors who use this strategy believe the market overreacts to good and bad news, resulting in stock price movements that do not correspond with a company's long-term fundamentals, giving an opportunity to profit when the price is deflated.